



### Licensing and Regulatory Obligations in Selling Raw and Processed Specialty Crop Products



Center for Agricultural and Shale Law

Legal Planning for Specialty Crop Producers: Understanding Liability Protections, Regulatory Processes, and Other Legal Risks



### Housekeeping

- Webinar is being recorded
- Access to recording available to all registrants
- Q&A
- Materials available on website



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### **Ag Law Center Website Resources**

### https://aglaw.psu.edu

- Agricultural Law Weekly Review
- Agricultural Law Virtual Resource Rooms
- Agricultural Law Tracker
- Shale Law Tracker
- Agricultural Law Podcast
- Social Media
  - Twitter, Facebook, LinkedIn
- Videos/Presentations
- PA Ag Mediation Program



#### Agricultural Law Weekly Review

SEE ALL AGRICULTURAL LAW WEEKLY REVIEWS »

#### Agricultural Law Weekly Review–Week Ending January 21, 2022

Pesticides/Herbicides: 'Pure' Honey Label May Be Deceptive Due to Pesticide Residue On January 13, 2022, the U.S. District Court for the Eastern District of New York issued an order denying in part honey maker Sioux Honey Association Cooperative's motion to dismiss a claim against it alleging deceptive business practices, false advertising, and unjust enrichment because the company's SueBee brand honey was labeled with the words "Pure" or "100% Pure" when the honey contained trace amounts of glyphosate. Scholder v. Sioux Honey Association, No. 2:16-cv-05369. Sioux Honey

#### Tweets by @AgShaleLaw

#### @AgShaleLaw

#AgLaw Hotlink: "Menus With Social Nudges, Tantalizing Words Can Spur Meatless Dining" buff.ly/3rynH6x @business @Jeslieatlarge #Socialimpact #nudges #meatless #climate





# Pennsylvania Agricultural Mediation Program

### Who can request mediation?

USDA-related issues:

Agricultural Loans Wetlands determinations Compliance with farm programs, including conservation programs National organic program established under the Organic Foods Production Act of 1990 Agricultural Credit Rural water loan programs Grazing on National Forest System land Pesticides

#### Non-USDA issues:

Land and Equipment Lease issues. Family farm transition. Farmer-neighbor disputes. As approved by PA Secretary of Agriculture Jackie Schweichler, Program Coordinator

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### Legal Planning for Specialty Crop Producers: Understanding Liability Protections, Regulatory Processes, and Other Legal Risks

A multi-part 2022 educational series to assist Pennsylvania specialty crop producers successfully augment wholesale sales revenue with income from direct sales, pick-your-own, value-added commodity processing, or agritourism, agritainment & educational activities, Penn State Law's Center for Agricultural and Shale Law is conducting an educational series of workshops and webinars over the coming year about the prevention and planning necessary to best avoid contractual, tort, and regulatory liabilities in conducting income-augmenting activities.

Visit our website at aglaw.psu.edu for registration and details.

#### Topic #1 Legal Liability Risks from Business Invitees on the Farm

This topic will examine the ways in which legal liability can arise from the care, custody, and control of real estate upon which visitors are invited for the purpose of doing business with a specialty crop producer, as well as liability insurance coverage, waivers, etc.

• Wednesday, Mar. 9, 2022, 12 noon, via Zoom. Register at aglaw.psu.edu

#### Topic #2 Legal Liabilities in Selling Raw and Processed Specialty Crop Products

This topic will educate producers on the various theories of contractual, warranty, and common law legal liabilities, including "products liability," that can arise from the production and sale of both raw agricultural products and value-added processed products, as well as how insurance may protect against such claims.

• Wednesday, Mar. 23, 2022, 12 noon, via Zoom. Register at aglaw.psu.edu

#### Topic # 3 Business Structures for Operational Resilience and Liability Avoidance

This topic will review the various forms of business entity structures that may be employed by specialty crop producers, the attributes and pros and cons of each, the formalities that must be followed to maintain financial and legal liability protections.

Wednesday, Apr. 6, 2022, 12 noon, via Zoom. Register at <u>aglaw.psu.edu</u>

Spring 2022 Sessions

#### Topic #4

#### Licensing and Regulatory Obligations in Selling Raw and Processed Specialty Crop Products

This topic will educate producers on the state laws and county/municipal ordinances that regulate the activity of producing and selling foods for human consumption, including health/food code licensing requirements for the storage, production and sale of food, sales tax licensing and collection, and other regulatory requirements that may apply in particular contexts, venues, or jurisdictions.

Wednesday Nov. 16, 2022, 12 noon, via Zoom. Register at <u>aglaw.psu.edu</u>

#### Topic #5 Municipal Law & Zoning for Agritourism / Agritainment, Specialty Crop Processing & Sales

This topic will provide producers an understanding of local municipal government requirements and procedure for permits and approvals that may be required for agritourism, agritainment, processing, and sales activities conducted in conjunction with the production of specialty crops.

Wednesday, Nov. 30, 2022, 12 noon, via Zoom. Register at <u>aglaw.psu.edu</u>

#### Topic #6

#### Statutory Protections/Restrictions: Understanding PA's Ag Area Security, Right-To-Farm, ACRE, and Clean & Green Laws for Specialty Crop Producers

This topic will instruct producers on how to understand the scope of, and potentially employ, the various statutory protections in Pennsylvania law for agricultural operations, and frequently also available in other jurisdictions. It will also examine business operation limitations that arise from voluntary enrollment in governmental benefit programs which seek to preserve agricultural uses of land.

• Wednesday, Dec. 14, 2022, 12 noon, via Zoom. Register at aglaw.psu.edu

Fall 2022 Sessions



November 18, 2022, from 12 noon – 1:00pm ET Understanding the Basics of Federal & State Conservation Programs December 16, 2022, from 12 noon – 1:00pm ET Understanding the Basics of Licensing & Regulation of Direct Agricultural Product Sales January 27, 2023, from 12 noon – 1:00pm ET Understanding the Basics of Agricultural Finance

Questions? Email Jackie Schweichler: jks251@psu.edu



### **Thanks to our Partners**

This presentation was created as part of the Pennsylvania Specialty Crop Block Grant Program



Specialty Crop Block Grant Program



### **Specialty Crop Producer Survey**

# Please complete survey at the end of this presentation



### Licensing and Regulatory Obligations in Selling Raw and Processed Specialty Crop Products

### *Topic #4 November 16, 2022*



**,** Center for Agricultural and Shale Law

Legal Planning for Specialty Crop Producers: Understanding Liability Protections, Regulatory Processes, and Other Legal Risks





# **Recap: Forms of "Liability"**

- Civil Liability
  - Claim or lawsuit brought by a private party
  - Usually based upon a contract or "tort" liability, e.g. negligence
  - Remedy: pay the injured party (sometimes an injunction)
- Criminal Liability
  - Brought by the state
  - Public wrong that is made a crime by legislature
  - Remedy: jail, pay a fine, etc.
- Regulatory Liability
  - Failure to follow regulations from government re: a property or business
  - Fines, correct the conduct, "injunctive relief" ("cease and desist" order)



### Example

- Example:
  - Farmer A operates a pick your own strawberry. A chronically leaking manure pit discharges into the strawberry fields and contaminates the soil and strawberries and several customers become ill.

Yes.

- Could there be a civil liability?
- Could there be a regulatory liability? Probably.
- Could there be a criminal liability? Very, very rare. (Example: Peanut Corporation of America contaminated factory case.)



# **Negligence Duties – examples**

- <u>Land Ownership or Control</u>: There is a duty of care owed to persons on the property to prevent them from being injured by a condition of the property.
  - The "standard of care" owed depends upon their status on the land as a *Trespasser, Licensee,* or *Invitee.*
- <u>Food Production and Sales</u>: There is duty of care owed to *consumers* not to cause a foodborne illness by the intended method of consumption of the food. (Generally, in its raw or "as is" state. However raw meat is a unique case.)



Negligence – Standard of Care established by a government standard

- Negligence *per se:* when conduct that is a violation of law or regulation <u>from government</u> causes harm
  - Violating the law is inherently considered negligent behavior
    - Elements:
      - There is a law or regulation that defines a standard of conduct
      - Defendant violated the law or regulation.

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- The plaintiff is a member of the class that the statute/law was designed to protect
- The plaintiff suffered the type of injury the statute/law was designed to prevent



# **Protection From Liabilities**

- Operate your business in accordance with all law, regulations and safety standards in the industry.
- Go above and beyond that minimum standard of care
- Signage, signage, signage (for land)
- Labels, labels, labels (for food)
- Business Entity Formation that protects assets
- State Immunity Legislation very rarely exists
- Liability Insurance !!!!!!



### **Pennsylvania Licensing and Regulatory Obligations**

*in Selling Raw and Processed Specialty Crop Products* (NOT INCLUDING FSMA)

### PDA's **Bureau of Food Safety** enforces most applicable laws.

"The mission of the Bureau of Food Safety and Laboratory Services is to protect and keep food safe, from the farm to the fork, by educating, regulating and ensuring compliance with food safety laws and regulations.

The Bureau has several divisions where each provides important oversight to the production and service of safe food."

Eggs, Fruit and Vegetables	Retail Food Inspection Reports	
Food Manufacturing, Packing, Holding and	Retail Food	
Consumer Protection	Food Safety Complaints	
	Vegetables Food Manufacturing, Packing, Holding and	





Supervisor Jill Burnham	Territory 2 Supervisor Leon Napolitano <u>Inapolitan@pa.gov</u>		Territory 4N Supervisor Robert Delancey <u>rodelancey@pa.gov</u>	Territory 4S Supervisor Richard Paterini <u>rpaterini@pa.gov</u>	Territory 5 Supervisor Richard Choboy <u>rchoboy@pa.gov</u>
	Territory 6C Supervisor Raymond Barlow <u>rbarlow@pa.gov</u>	Territory 6E Supervisor Melissa White <u>mwhite@pa.gov</u>	Territory 7S Supervisor Judy Miller judithmil@pa.gov	Territory 7N Supervisor Mary Hinton <u>mahinton@pa.gov</u>	

Bureau of Food Safety and Laboratory Services Phone 717-787-4315 Fax 717-787-1873 Email RA-foodsafety@pa.gov

#### https://www.pafoodsafety.pa.gov/Web/Inspection/PublicInspectionSearch.aspx

#### Search for Inspection Results Help

Bureau of Food Safety and Laboratory Services

Disclosure: Please remember that any inspection is a 'snapshot' of the day and time of the inspection. An inspection conducted on any given day may not be representative of the overall, long-term cleanliness of an establishment. Also, at the time of the inspection, violations are recorded but are often corrected on site prior to the inspector leaving the establishment.

Establishment Match By Name/Location		
Establishment Name (Full or Partial Name): Most Recent Inspection:		
Jurisdiction:		
Street Number and Name:		
CityStateTerritoryCountyZipPennsylvaniaImage: CountyImage: CountyImage: CountyImage: CountyImage: County		
Inspection Date Range Start: End:		
Search Clear Plot results on Map Search within 1 mile(s) of the address above. (Results sorted by distance from center point.)		



# **Primary Laws Enforced by PDA**

- <u>Retail Food Facility Safety Act</u>
- Food Safety Act
- PA Regulations: <u>PA Food Code</u> Pennsylvania has incorporated almost verbatim the <u>Model Food</u> <u>Code</u> published by the FDA.



### **U.S. Public Health Service**

FDA U.S. FOOD & DRUG

2017

U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES

Public Health Service • Food and Drug Administration

College Park, MD 20740

#### **Retail Food Facility Safety Act**

- § 5701. Short Title of Subchapter
- § 5702. Definitions
- § 5703. License Required
- § 5704. Inspection, Sampling and Analysis
- <u>§ 5705. (Reserved)</u>
- <u>§ 5706. (Reserved)</u>
- § 5707. Powers of Department
- § 5708. Infectious Persons
- § 5709. Linens, Equipment and Utensils
- § 5710. Retail Food Facility and Employee

#### <u>Cleanliness</u>

- § 5711. Toilets, Sinks and Drains
- § 5712. Applicability
- § 5713. School Cafeterias and Organized
- <u>Camps</u>
- § 5714. Penalties

#### Food Safety Act

- § 5721. Short Title of Subchapter
- § 5722. Definitions
- § 5723. Prohibited Acts
- § 5724. Temporary or Permanent Injunctions
- § 5725. Penalties
- § 5726. Detention and Condemnation
- § 5727. Temporary Permits
- § 5728. Adulteration of Food
- § 5729. Misbranding of Food
- § 5730. Regulations to Exempt Certain Labeling

#### **Requirements**

§ 5731. Poisonous or Deleterious Substances and

#### <u>Tolerances</u>

- § 5732. Inspection, Sampling and Analysis
- § 5733. Rules and Regulations
- § 5734. Registration of Food Establishments
- § 5735. Product Registration
- § 5736. Construction of Subchapter
- § 5737. Acts Not Affected



What is a *Retail Food Facility?* (needs a License)

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"Retail food facility." A public eating or drinking place or a retail food establishment.

"<u>Retail</u> food establishment." An establishment which stores, prepares, packages, vends, offers for sale or otherwise provides food for human consumption and which relinquishes possession of food to a consumer directly, or indirectly, through a delivery service such as home delivery of grocery orders or delivery service provided by common carriers. The term does not include dining cars operated by a railroad company in interstate commerce or a bed and breakfast homestead or inn.



### What is a *Food Establishment*? (needs a Registration)

**"Food establishment."** A room, building or place or portion thereof or vehicle maintained, used or operated for the purpose of commercially storing, packaging, making, cooking, mixing, processing, bottling, baking, canning, freezing, packing or otherwise preparing, transporting or handling food. The term excludes retail food facilities, retail food establishments and public eating or drinking places and those portions of establishments operating exclusively under milk or milk products permits.

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### What is "Reg. Penna. Dept. Agr."?

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### § 5735. Product registration

The secretary **may** promulgate regulations allowing food establishments to label their food products as having been registered by the department. "Reg. Penna. Dept. Agr." shall be the approved abbreviation. This registration label shall be limited to food products prepared or packed in a food establishment registered under section 5734 (relating to registration of food establishments).



# **Retail Food Facility License Exemptions**

#### § 46.1141. License requirement.

(a) *General requirement.* A person may not operate a retail food facility without a valid license issued by the Department or licensor, unless otherwise provided in subsection (b).

(b) *Exemptions.* The following retail food facilities are exempt from licensure requirements under the Retail Food Facility Safety Act but remain subject to the inspection provisions and all other provisions of the Retail Food Facility Safety Act:

- (1) A retail food facility in which only prepackaged, nonpotentially hazardous food or beverages are sold.
- (2) A retail food facility that sells only raw agricultural commodities.

(3) A retail food facility that is exempt from licensure **by an order of the Secretary** that has been published in the *Pennsylvania Bulletin* in accordance with section 5703(b)(1) of the Retail Food Facility Safety Act (relating to license required) if the licensor is the Department.

(4) A retail food facility that is **exempt from licensure by an order of the local government unit or units having licensing authority** in accordance with section 5703(b)(1) of the Retail Food Facility Safety Act if the licensor is an entity other than the Department.



# County/Local Health Departments (110 total)

There are County and Local Health Departments. <u>Consult the spreadsheet</u> <u>located on PDA's website</u>. Maps become quickly outdated.

You may be in a jurisdiction where there is local retail food facility licensing and enforcement, and they may have enacted their own version of a food code or some provisions.

<u>Counties</u>: Allegheny, Bucks, Chester, Delaware, Erie, Philadelphia. <u>Major Municipalities</u>: Examples are Reading, State College, Chambersburg, Scranton, Lancaster, Lebanon, Allentown, Bethlehem, Wilkes Barre, Williamsport, Easton, Sunbury, Pottsville, York. There are many more.



### **Retail Food Facility License Exemptions (cont.)**

**State-wide** (cannot be changed by a county/local health dept.):

1) A retail food facility in which only prepackaged, nonpotentially hazardous food or beverages are sold.

2) A retail food facility that sells only raw agricultural commodities.



### **PDA Jurisdiction Additional Published Exemptions**

(PDA Exemption Order 05/07/2016)

1) Operates on no more than three (3) days per calendar year.

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- 2) Food bank owned by a charitable nonprofit entity and operated for charitable or religious purposes.
- 3) Soup kitchen owned by a charitable nonprofit entity and operated for charitable or religious purposes.
- 4) Charitable nonprofit entity established to promote and encourage participation or support for extra- curricular recreational activities for youth.
- 5) Food or beverages sold only through a vending machine.
- 6) School cafeteria.

A retail food facility that is exempt from the license requirements under the Act is exempt from the licensure requirement only and remains subject to inspection and all other provisions of the Act.



### **Retail Food Facility License Application**

- 20 pages w/ detailed instructions
- <u>Application Packet- Retail Food Facilities and</u> <u>Restaurants</u> (PDF)

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- <u>Application Packet- Retail Food Facility- CHANGE OF</u> <u>OWNER</u> (PDF)
- Application Packet- Retail Food Facility- REMODEL (PDF)
- <u>Shared Facility Agreement</u> (PDF)



### **Retail Food Facility License Application**

- Must be submitted 60 days before any food prep/sale.
- Largest Requirements:
  - HACCP Plan
  - Water: municipal water or DEP documentation and water test results ("If DEP determines your facility does NOT qualify as a public water system, written documentation from DEP must be provided and current water tests for Total Coliform (4 initial samples in 24 hours) and 1 initial sample for Nitrate/Nitrite.")
  - Sewer: "For retail food facilities NOT using a municipal/public sewer: It is the responsibility of the owner/applicant of the retail food facility to contact the local Sewer Enforcement Officer for their municipality to review whether the current on-lot sewage system is approved and adequate for the use of the facility . . . Approval of all sewage disposal systems will be based upon satisfactory compliance with Chapter 71 and 73 of this title, The Clean Streams Law, . . .and/or as determined by the local governing sewage enforcement agency or local Sewer Enforcement Officer (SEO) and with The Food Code. "

#### **Retail Food License**

- New Licenses:
  - Under 50 seats AND Owner Operated \$103
  - $\circ$  All others **\$241**

#### Other fees

- Remodel Plan Review no charge
- Change of Ownership \$82
- Annual Renewals \$82
- 2<sup>nd</sup> Follow-up Inspection \$150
- 3<sup>rd</sup> or Subsequent Follow-up Inspection \$300
- Duplicate License \$14
- Courtesy Inspection \$150

A HACCP plan must be submitted with this application if you are processing any of the following:

HACCP Plan

Beyond the scope of this presentation – consult PDA and obtain help if you need one. Penn State Extension may be able to help.



PDA's website has extensive flowcharts (example ->) and resources on labeling for packaged and unpackaged foods sold at any retail food facility, as well as sampling guidelines, regulation summaries for the sale of eggs from small flock producers, and much more.





### **Food Establishment Registration**

- Application Packet Food Establishment Registration (PDF)
  - Same 60 day advance submission; same water & sewer requirements; No HACCP plan per se.
  - Wholesale incorporation of <u>CFR Title 21, Subchapter B</u> into PA's food manufacturing regulations, including standards of identity and 'Good Manufacturing Practices' (GMPs): "All PA registered food establishments (no exceptions) must comply with the GMPs for Human Food Standards found in <u>21 CFR 117 Subpart B</u>. GMPs are the basic operational and environmental conditions required to produce safe foods."



### **Limited Food Establishments**

- "The Department will allow some 'limited' types of food processing to occur in a 'residential style kitchen ' that may not meet the full regulatory code requirements, with the intent of the producer to offer these products for sale to the public. These processors are regulated under The Food Safety Act (3 Pa.C.S.A. §§ 5721 5737). Regulations under this Act include all federal regulations related to food, and can be found in Title 21 of the Code of Federal Regulation (CFR). CFR's can be accessed at www.ecfr.gov. In some cases, businesses may additionally be regulated under PA Code Title 7, Chapter 46, Food Code (if products are retailed direct to consumers from the business)."
- <u>Application Packet Limited Food Establishment</u> (PDF) "Types of operations that would be considered "limited food establishments" may include, but are not limited to:
  - Warehousing (storing) food on a residential property,
  - Processing/handling food from a home -residential kitchen,
  - Processing/handling food in a residential-style kitchen (not meeting regulatory standards), in alternate locations, such as a church, fire hall, or remodeled garage area or out-building."
- Same water & sewer req.; 60 day advance submission



### **Mobile and Temporary Food Facilities**

• Just a sub-type of Retail Food Facility.

### <u>Application Packet - Temporary Food</u>

 Retail Food Facility operating for no more than 14 days in duration, whether consecutive or non-consecutive, in a fixed location and in conjunction with an event or celebration

### <u>Application Packet - Mobile Food Facilities</u>

- Mobile units including food trucks, stick stands, carts, and other similar structures that are mobile/transitory by design from which food is stored, prepared, processed, distributed or sold.
- Mobile food facilities physically located at one site or location for no more than 14 consecutive days, whether operating continuously or not during this time.
- A food facility that is physically located at any one site for more than 14 consecutive days shall not be considered a mobile food facility.



### Farmers Markets

- "Farmers Market Vendors must obtain a Retail Food License to operate a food facility at a farmers' market, whether the market is inside or outside. Each individual stand is considered its own retail food facility and must obtain its own license to operate."
- All material must be submitted at least 60 days prior to the preparation/sale of food from a retail food facility.
- Farmers Markets Application Packet (PDF)
- PDA has its own interpretation of how "mobile" and the farmers markets license parameters work together for those who sell at multiple markets throughout the week.



### PDA's <u>Retail Food Program</u>

"The retail food program covers all proprietors who serve food and/or drinks directly to the consumer with or without charge"

- 1.<u>Retail Food Facilities</u>: Restaurants, caterers, bar/clubs, beer distributors, grocery stores, convenience stores, corner markets, delis, butcher shops, retail bakeries, schools, food auctions and similar.
- 2.<u>Farmers Markets</u>: Farmers market stand/vendor with food or drink including indoor or outdoor farmers' markets or stands.
- 3. Mobile Food Facilities, Fairs and Temporary Events: Food trucks, stick stands, BBQs, and fairs/events lasting up to 14 days or less.
- 4.<u>Frozen Dessert</u>: Production and service of frozen desserts such as soft serve ice cream, frozen yogurt, Italian ice and other similar products.
- 5. Food Employee Certification: Requirements for retail food facilities and approved courses.
- 6.<u>Specialized Processes & HACCP</u>: Guidance documents for specialized processes and HACCP plans for retail food facilities."



### **Food Employee Certification Requirement**

- PA's <u>Food Employee Certification Act</u> requires one employee per licensed retail food facility to obtain a nationally recognized food manager certification, post the certification on-site, be available during all hours of operation. Consult PDA website for <u>course listings</u>.
- Exemptions:
  - 1.Retail food facilities where only commercially prepackaged food is handled and sold.
  - 2.Retail food facilities that handle only non-TCS foods ("time/temperature controlled for safety" food, a.k.a. nonpotentially hazardous foods)
  - 3. All food manufacturing facilities
  - 4.Retail food facilities managed by a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code of 1986
  - 5.Retail food facilities managed on a not-for-profit basis



# Sales Tax License

- Every PA retail food facility license category requires proof of a PA sales tax license having been issued by the PA Department of Revenue in the application process.
- Read it, know it, get it.



#### **BUSINESS TAXES IN PENNSYLVANIA**

#### Sales Tax

If your business sells taxable items or performs taxable services, you are required to obtain a sales tax license. Taxable items are subject to a 6% sales tax. Additionally, retailers in Allegheny County are required to collect an additional 1% local sales tax and retailers in Philadelphia are required to collect an additional 2% local sales tax. All three sales taxes are reported on the same tax return and under the same sales tax Account ID.

To determine if your business is required to collect and remit sales tax, review the Retailer's Information Guide (REV-717) or visit our website at www.revenue.pa.gov for more information on sales tax.

#### Filing & Payment Requirements

Sales tax must be collected at the time of sale, unless the sale is on credit. Taxes due on credit sales must be remitted within 30 days of the date of sale. A seller is liable for reporting and remitting taxes and fees with the tax return covering the period in which either a taxable sale was made or the tax, or fee, should have been collected.

The filing frequency may vary. When you are a new sales tax filer, you are set up as a quarterly filer, meaning that your returns are due in April, July, October and January. But your filing frequency can change. Every year the department reviews each business that files returns to determine whether or not the filing frequency should be changed. If such a change is made by the department, the business is notified in writing.

Payments and reports are required from sales tax licensees as follows:

 Monthly returns with pre-payment obligations – Businesses that have an actual sales/use tax liability for the third calendar quarter of the previous year totaling at least \$25,000 but less than \$100,000 have two prepayment calculation options. They can either remit payment equal to 50% of the actual tax liability from the same month of the previous year or at least 50% of the actual tax liability for the current period.

Businesses remitting more than \$100,000 for the third calendar quarter of the previous year must remit 50% of the actual tax liability due from the same month of the previous year. Prepayments are due by the 20th of the current month and returns for the period are due on or by the 20th of the following month.

- Monthly returns Licensees whose actual tax liability is less than \$25,000, but greater than \$600 per quarter, must file monthly. Monthly returns are due the 20th day of the month that follows the month in which the tax was collected.
- Quarterly returns Licensees whose total tax liability is less than \$600 in the third calendar quarter, but greater than \$300 annually, must file quarterly.

The report for January, February and March is due by April 20; the report for April, May and June, is due by July 20; the report for July, August and September is due by Oct. 20; and the report for October, November and December is due by Jan. 20.

 Semi-annual returns – Licensees whose total tax liability is \$300 or less annually must file semi- annually. The report for January through June is due on Aug. 20, and the report for July through December is due Feb. 20 of the following year.

**NOTE:** It is important to know your filing and payment frequency. The Department of Revenue offers a vendor discount for timely filed returns and payments. This discount is limited to a flat rate or 1% of tax collected, whichever is lesser.

- Monthly Filers: \$25 or 1% of tax collected
- Quarterly Filers: \$75 or 1% of tax collected
- Semi- Annual Filers: \$150 or 1% of tax collected

#### How to File

The department offers three electronic filing options: e-TIDES, TeleFile, and third party vendors. (See e-TIDES and TeleFile information under Employer Withholding Tax.)

The department also has third party vendors who will provide e-filing software for those taxpayers who do not wish to use the department's e-filing options. A list of approved software vendors is available on the department's website at www.revenue.pa.gov.



### **THANK YOU!**

### **Brook Duer**

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### **Thanks to our Partners**

This presentation was created as part of the Pennsylvania Specialty Crop Block Grant Program



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