COMMONWEALTH OF PENNSYLVANIA

HOUSE OF REPRESENTATIVES

Agriculture and Rural Affairs Committee

Public Hearing on House Bills 1868 and 1869

Pages 1 through 72

Room 8E-B East Wing Main Capitol Building Harrisburg, Pennsylvania

Monday, September 11, 1995

Met, pursuant to notice, at 10:05 a.m.

BEFORE:

REPRESENTATIVE RAYMOND BUNT, Chairman REPRESENTATIVE SCOT CHADWICK REPRESENTATIVE DICK HESS REPRESENTATIVE ED KREBS REPRESENTATIVE STEVE MAITLAND REPRESENTATIVE LEROY ZIMMERMAN REPRESENTATIVE WILLIAM LLOYD REPRESENTATIVE ANTHONY COLAIZZO REPRESENTATIVE JOHN GORDNER REPRESENTATIVE SARA STEELMAN REPRESENTATIVE DAN SURRA

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PROCEEDINGS

CHAIRMAN BUNT: Good morning. I apologize for our tardiness here this morning. I know Mr. Lloyd likes to open up his meetings when he chairs them at 10:00 sharp, and I apologize to my esteemed colleagues on the other side.

Good morning. I am Representative Ray Bunt, and as Chair of the House Ag and Rural Affairs Committee, I'd like to call to order this public hearing on House Bills 1868 and 1869. The Committee is well represented here today; and before we go any further, I'd like to ask each member of the Committee to introduce themselves for the benefit of the others in attendance.

REPRESENTATIVE ZIMMERMAN: I am Leroy Zimmerman from Lancaster County.

REPRESENTATIVE CHADWICK: I am Scot Chadwick from Bradford and Susquehanna Counties.

REPRESENTATIVE GORDNER: John Gordner from Columbia County.

REPRESENTATIVE LLOYD: Bill Lloyd, Somerset County.

REPRESENTATIVE COLAIZZO: Anthony Colaizzo, Washington County.

REPRESENTATIVE SURRA: Dan Surra, Elk and Clearfield Counties.

REPRESENTATIVE STEELMAN: Sara Steelman from Indiana and Cambria Counties.

CHAIRMAN BUNT: Okay; thank you. We do have three or four other members of the Committee here in Harrisburg today. There is a conflict with some other meetings and hearings that are being held. They will be coming in, going out, and some of the members here will be coming in and going out, but we hope to be able to get through the hearing with all the testimony today.

The purpose of this hearing is to hear testimony on a pair of related house bills, House Bill 1868, which amends Act 515 of 1966, and House Bill 1869, which amends Act 319 of 1974, and that is commonly known as the Clean and Green Act.

Both of these original acts allow for covenants between landowners and taxing authorities, whereby, in very simple terms, a landowner receives reduced real estate taxes in return for agreeing to keep land in certain approved uses for a specific period of time. Should the landowner break this covenant by changing the land to a non-approved use, then the land is subject to back taxes and interest.

These bills would allow the construction of telecommunication towers on land subject to agreements under these respective Acts without such action

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constituting a change of use resulting in a payment of these rollback taxes.

Concern about this issue was brought to my attention by representatives of the telecommunications industry and Representation Charles Dent of Lehigh County, and we will begin today by hearing their testimony.

As a side bar, if I could just explain to you that these two Acts preceded the technology that we have today for telecommunications and cellular. The whole growth of the space industry has just opened up many, many opportunities and new technologies that actually did not precede these Acts. These Acts preceded it. So this is not an attempt by the prime sponsor, which is myself, or Representative Dent or the industry or any members of this Committee to open these covenants up to any additional forms of development, if you will. This is to take advantage of the technology that absolutely exists today, is going to continue to grow, and perhaps maybe the technology that is available today will not be available in 10, 15 or 20 years, and perhaps maybe then we won't even need this, but we need to grow with the industry and we have to make changes that are available today.

I would like to invite to the stand

Mr. Dale Carey of Cellular One to lead off today's proceeding.

Mr. Carey, you can start when you're ready, please.

MR. CAREY: I would like to suggest, if I could, if Joseph Fitzpatrick could start out this morning.

MR. FITZPATRICK: Good morning, Committee members. First off, I'd like to thank you for scheduling us this morning. My name is Joe Fitzpatrick. I am a lifelong Pennsylvania resident, having spent most of my life residing and working in the Lehigh Valley, educated

CHAIRMAN BUNT: Mr. Fitzpatrick can join you.

in Commonwealth universities, as our statement of testimony indicates.

In the Lehigh Valley, I live in that nether zone between suburban sprawl and verdant farmlands, and the proposed legislation that is before you this morning has arisen out of some very real and practical experiences that I've had as a private attorney, outside counsel in Pennsylvania to Cellular One, which is one of the major cellular telephone carriers in suburban and rural Pennsylvania.

As you see from your hearing packages, Bell Atlantic NYNEX Mobile systems also has a witness this

morning with a prepared statement. They were gracious enough to testify despite the fact that Cellular One and Bell Atlantic NYNEX Mobile go head to head in many parts of Pennsylvania.

The reason I bring this up at the outset of my testimony is that this is indeed legislation that would benefit the cellular and communications industry generally. It would benefit all rural Pennsylvanians and particularly farmers, generally, and I think that a show of support within private industry from competitors is perhaps the most dramatic way to underscore the widespread benefits so the Committee and the House understands this is not special interests at issue.

The legislation, as Representative Bunt outlined, is fairly similar. Both Bill 1868 and 1869 almost mirror each other exactly just allowing for some small distinctions between Act 515 and 319. Mr. Carey, who is Regional Sales Rep for Cellular One, can tell you about some specific instances in the state which have led to our overtures for these, we believe, fairly minor amendments to 515 and 319.

The cellular industry has boomed in the last decade. It is no longer limited to car phones. It is no longer a toy for the rich. It is something that every Pennsylvanian has had some contact with in the last few

years. I'm sure that members of this Committee rely on those services from time to time.

In proceeding to the Ag Committee this morning, I think it is important that it be understood that Cellular One, Vanguard Cellular, understands, respects and wants to see the preservation of Acts 319 and 515. Pennsylvania needs them. The agricultural industry, the aesthetic beauty, the environment of the Commonwealth depend on them. And all that being said, we are asking for a small exception, which is wholly attributable to advances in technology, as Representative Bunt outlined in his opening comments.

As presently exists, public utilities with eminent domain power can locate their facilities on farms, woodlands and open space subject to covenants without penalty to the farmer or the open woodland owner. For purposes of this proceeding, I am in no way suggesting that the cellular telecommunications providers are public utilities. However, technology is such that the number of rural users have dramatically increased in recent years. The FCC, which awards licensure and operating areas to cellular carriers, is aware of this, and you have two companies before you today who provide those services throughout rural Pennsylvania; and yet, in spite of the technological and physical advances, one

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reality remains. That is that we need to have poles at engineered intervals throughout rural parts of the state in order to provide service to rural parts of the state.

I think it is fair to state that the provision of cellular telecommunications to rural and agricultural Pennsylvania is truly not just a communications issue, but an issue of public safety and public well being. Our farmers are utilizing these services both in their cars and in portable phones on an increasing basis. Police, ambulance, EMS service, and even the car-pooling mother or dad with a bunch of Little Leaguers rely on it in the event of a breakdown or just a change in schedule. Without the poles, without the control buildings in the rural parts of the state where this issue under Acts 319 and 515 covenants arise, it's a certainty that rural Pennsylvanians won't have the same access to and advantages of cellular telecommunications that are enjoyed currently in the urban and suburban areas where it is fair to say it is somewhat easier to locate these cell sites.

I'll conclude in a moment and turn it over for a couple of practical comments to Mr. Carey, but I would state that as you all know, individual counties are delegated with the authority and enforcement power of Acts 319 and 515 and specifically the determination of

when a rollback tax and interest is or is not due. There is some inconsistency in this. I see it as a rural real estate practitioner. There have been a couple of specific examples Mr. Carey will speak to, but even where there is a determination that under the strict language of the statutes there is a change in use because of a pole and a control building, the assessors we've spoken to have been sympathetic, would like to see farmers and rural property owners have access to cellular services. Quite frankly, the farmers would like the rental income that derives from placing a pole and a control building on a farm or a wooded area occupying a very small area of land.

The conditions in the proposed legislation are quite simple that in no event should the land area on any farm or woodland property subject to a covenant exceed a half an acre; that not more than one tower ever be located on such tract of land; that the cell site area would be accessible; and that essentially, this is not a subdivision for sale. It is not a conveyance or subdivision of a tract of land as contemplated under the Municipalities Planning Code. It is a leased or licensed area where a cell site and only a cell site can operate.

The farmers that we're dealing with have a basic dilemma and that is suffering the penalty of a

rollback tax if they enter into this lease coupled with the loss of rental income over many, many years, which is truly a boon to many of our farmers.

With that being said, I'd ask Mr. Carey to make a few comments on the practical and operational aspects of this problem. Thank you.

MR. CAREY: Good morning. I'm Dale Carey. I'm from the Pocono Mountain region of Pennsylvania, a Temple University graduate, and the Regional Sales Manager for our Eastern Mid-Atlantic Region of Pennsylvania.

One of the situations that has arisen for us is as the cellular industry has grown and as the popularity of phones has increased tenfold probably in the last three or four years, it has required us to place our cell sites and to build out our system at a much greater pace than had been previously administered.

One of the difficulties that we've had in doing this is because of the way that the cell sites need to be engineered now in very precise locations, very particular as far as an engineering standpoint goes, it has required us to really start to build out our systems in the rural areas, whereas before, obviously, with the more concentration of people, we started in the urban areas or urban areas for our company and moved out from there.

As Joe spoke to a little bit ago, one of those

difficulties is we go out to the locations here, and they must be in certain locations from an engineering standpoint, and we run across some roadblocks and some difficulties in the way things are interpreted in different counties.

One of the things that Joe spoke to was we had an instance in the Lehigh County area where the assessor in that particular area decided he was sympathetic to the farmer, but, by the same token, was not going to give them any kind of an exemption.

On the other hand, in the Susquehanna area, we went in. It was a small area. That assessor looked at it a little different way and gave the exemption to the farmer.

One of the biggest things from a business standpoint is as our business grows and as our client base grows in a different kind of base, we want to provide the same level of service to our rural areas as we do to our urban areas. We can't do that today with the ease that we wish we could simply because of some of the statutes and some of the things spoken to here in 319 and 515, and that's really probably our biggest concern.

We have fire companies, municipalities, EMS, emergency service people, that, quite frankly, really need this service in the rural areas. That's where it is

most important, in the areas where there is a limited communications arena, and they're having some difficulty now really being able to communicate and offer that service.

I guess just to conclude from my standpoint from a business end, this is very important to us from a public safety arena and really from where our growing segment is, which is emergency service and housewives and things of that nature, and it is a very important piece to us.

CHAIRMAN BUNT: Thank you. Mr. Carey, will you folks be available for some questions from the Committee?

MR. CAREY: Absolutely.

CHAIRMAN BUNT: Mr. Zimmerman?

REPRESENTATIVE ZIMMERMAN: No questions.

CHAIRMAN BUNT: Mr. Chadwick?

REPRESENTATIVE CHADWICK: No questions.

CHAIRMAN BUNT: Mr. Lloyd?

REPRESENTATIVE LLOYD: Thank you, Mr. Chairman. How much money does a farmer make if he agrees to have a tower placed on his property?

MR. FITZPATRICK: I might be best to answer that. It's fair to say that the rental rates vary from one site to another, from one area of the state to another, and I'm only speaking now for Vanguard, which is

Cellular One. We have a contingent here, including the Real Estate Director. The range in the state, depending on region, is anywhere from \$500 upward towards as much as \$1,000 in certain key areas a month.

What the Committee members should understand is that at least as far as Vanguard goes, the basic rental terms are typically a five-year initial term with as many as nine five-year renewals. So a farmer who allows a pole with a control building, which our prototype control building is 12 by 20, a farmer who allows those improvements on his land on wooded areas subject to the covenant is looking at a 40 to 50-year space of time.

Under our business arrangements -- we're not secretive about it -- there is an escalator clause in the lease after five years. Again, that is a negotiated escalator. But in many instances, the cell site rentals become a very major part of the farmer or woodland area, property owner's income, the kind of income that helps pay a mortgage, take care of farm expenses, educate kids.

REPRESENTATIVE LLOYD: I think there is a technological need to try to accommodate this. I guess I'm a little bit skeptical as to whether most of my constituents are going to use this, but I do realize if it is going to be viable to the network across the state, you have to be able to drive down the interstate highway

in rural areas and use the system. So I understand the need for that and I understand, from an engineering standpoint, you just can't put these anyplace. They have to be at certain locations. But I'm a little bit concerned that we are going to open up farmers and the Clean and Green program to a lot of criticism if on the one hand we say to the farmer, "You get a lower assessment because we want to value farm land," but on the other hand, "We're going to give you \$1,000 a month in income without any penalty."

I can certainly understand some folks who aren't in Clean and Green looking at that and saying that's not fair. At the very least, that income ought to be an offset or there ought to be a rollback of the taxes on the half acre where the tower is located.

MR. FITZPATRICK: Actually, we are sensitive to that dilemma that legislators or somebody conducting a quick analysis of where Clean and Green is going might make. We are representing the telecommunications industry here, and, as you stated, even if a farmer is not using it, per se, in his truck or in his family car, if you have a major highway running through your county or your district, either you do or you don't have cell service.

Mr. Carey hit the nail on the head when he said

that we need pinpoint precision location of these towers so that they can function in a grid.

I'm not answering your question how do you resolve that dilemma. However, we're trying to tell the Agriculture Committee that here is a very low impact income opportunity for farmers who need the benefits of Clean and Green, and we believe that it is such a negligible impact that the downside is minimal.

REPRESENTATIVE LLOYD: Except the amount of money can be a fairly substantial amount of money.

MR. FITZPATRICK: I gave you, Representative, a pretty full range. I think you're more likely to see the numbers of, say, \$900 or \$1,000 a month in a more rural built-up area where real estate values are taxed more heavily and likely assessed more heavily because of the building improvements associated with the pole and the control building. In rural areas it tends to be on the lower end of that spectrum.

REPRESENTATIVE LLOYD: Let me approach this from a different direction. In the last session, we passed a law creating some exemptions from Clean and Green, and it was designed to take care of the situation actually out in the same part of the state where a local farmer wanted to donate his land for I think it was a fire hall or an ambulance -- I think it was an ambulance

building -- and we created an exemption which says that you may donate your land or part of your land for those purposes or you may donate it to a municipality or a local government or you may donate it to a non-profit corporation for recreation purposes, but we did not automatically say that the rollback of taxes is suspended. On the contrary, what we said was that it was up to the local taxing jurisdiction whether or not it wanted to give the rollback of taxes.

The second exemption which we created in recent years -- and I think it was about two sessions ago at the request of the Grange, and I think Senator Helfrick was the sponsor of the legislation -- we said that if you've got your farm under Clean and Green and you want to put a farm market on the corner of your farm -- and I think that it's two acres we said you may use -- that the two acres or whatever you use for the farm market, that that portion is subject to the rollback in taxes, but that the rest of your farm is not.

So there we've got two different models, one of which it is up to the local taxing jurisdiction, the other of which you pay the rollback in taxes in your case it would be on a half acre, which then avoids the argument that there is some kind of unjust enrichment here of the farmer; and if he ends up making more money

paying the rollback taxes on a half acre, which my guess is he would, that's money in his pocket. But it seems to me that it is hard to justify giving a lease or an easement for a cellular tower on a better plane than using part of the farm for my own farm stand or giving it to a local fire company.

MR. FITZPATRICK: We understand and respect that issue as well as the possible inconsistency of treatments of different uses on land subject to Clean and Green. Again, speaking only for Vanguard Cellular, I don't think that a rollback on the affected area used by the cell site is objectionable. We tried to present this in its initial form as cleanly as we could, but that is certainly to our company a fair approach to this issue.

REPRESENTATIVE LLOYD: I think that probably would be the simpler thing to do since we within the last couple sessions have amended the law to give that treatment to farm stands.

Another question just in the language. You talk about the tract of land being accessible. What does that mean?

MR. FITZPATRICK: Quite simply, because -- and this situation occurs particularly on large farms or large wooded areas. Because the telecommunications engineers pinpoint where the pole or tower has to go, the

photogrammetric data that they use will reveal that it maybe is at a high elevation or a low elevation and not readily accessible. We want to make sure simply that a service van can get out to the site. We don't want to landlock in an accessible piece of property.

That language actually, I believe, was a modification through staff here in the House. The key point as far as Vanguard Cellular is concerned is that we have an accessible area not to exceed a half an acre.

REPRESENTATIVE LLOYD: But you're not talking about -- you've got a half acre out in the middle of my field where you've got your tower. Are you talking about building a road through my field?

MR. FITZPATRICK: No, sir. We're not talking about public road frontage, if that's your issue.

REPRESENTATIVE LLOYD: No, no. I'm talking about you're going to build a lane? I'm just trying to understand whether --

MR. FITZPATRICK: We want the ability to have either a compacted farm lane or a gravel driveway from the public road to the cell site, whether that is 100 yards or 1,000 yards.

REPRESENTATIVE LLOYD: That's in addition to the half acre; that's separate from the whole issue of the half acre?

MR. FITZPATRICK: That is how it reads now.

Typically, that is not what is encountered, I might add.

REPRESENTATIVE LLOYD: The final concern that I have is really one which was raised by the Department of Agriculture, and that is whether this sets a precedent for a whole host of other requests to create exemptions from Clean and Green.

I know from sitting on the Farmland

Preservation Board that we have been inundated with
requests from people who wanted to do things on land
which has been preserved through some kind of
conservation easement. One of the examples which comes
to my mind was somebody wanted to put his sand mound for
his on-lot sewage system -- his land wouldn't pass for a
sand mound, but the farmer next-door, who was under the
conservation easement, his land would pass; and we said
no, we didn't think that was consistent with the
easement. And I can see all kinds of requests.

What is your view on how we avoid setting a precedent?

MR. FITZPATRICK: I think that this request is distinguishable from some of the others, because, one, it is aimed at obtaining county by county uniformity in the enforcement of the Clean and Green laws, and secondly, there is -- and I'm not trying to stand up here like I'm

a social engineer bringing salvation to the rural areas of the Commonwealth. These are for-profit companies. There is no question about that. But it still comes down to an issue of public convenience, public communication, and public safety -- there is a uniform benefit enjoyed by all Pennsylvanians, urban and rural, all the traveling public, as you mentioned in your earlier comments, and it is not on an ad hoc, farm by farm or case by case basis where you're trying to make a little loophole or have a county assessor look the other way or make a case specific determination. This is an issue of public communication, public convenience, and enforcement uniformity at the county level. That's how I would distinguish it.

REPRESENTATIVE LLOYD: Thank you.

MR. FITZPATRICK: Thank you, sir.

CHAIRMAN BUNT: Before we move on, I would like to recognize the Majority Whip of the House of Representative from Lancaster County. Representative John Barley has joined us today. Also, two members of the Ag Committee; from Bedford County, Representative Dick Hess; and from Adams County, Representative Steve Maitland.

Mr. Colaizzo?

REPRESENTATIVE COLAIZZO: No questions.

responsible for that?

CHAIRMAN BUNT: Mr. Surra?

REPRESENTATIVE SURRA: No questions.

CHAIRMAN BUNT: Madam Steelman?

REPRESENTATIVE STEELMAN: Thank you, Mr.

Chairman. I had a couple of questions. If you could help me understand a little bit better the tax situation that is experienced by someone who owns land that is not in Clean and Green and this person is approached by your company and agrees to lease them part of -- say they own five suburban acres and they lease a half acre to you, you put up the communications building on the site. Who pays the increase in taxes as a result of that improvement to that piece of land? The property owner is

MR. FITZPATRICK: Yes, Representative. In answering that question, let me make one point of information that I think is important. Although these amendments have evolved so that there is a maximum of one-half acre, in literally dozens of cell sites in the last couple of years, there has been no cell site approaching that size.

In fact, if you look at Mr. Carey's prepared testimony, he has attached Exhibit A, which shows a 100 foot square area, 10,000 square feet. That is really just a construction easement area so that the trucks and

equipment can get in.

Typically, these cell sites run between 3,000 and 5,000 square feet, so we're really talking more like a ninth or an eighth of an acre for the operating cell site.

I think that's important so that the Committee fully understands. We're not talking about a half acre as a rule. That was an upward limit, if you will, which evolved in the discussion process on these amendments.

In answer to your questions in urban and suburban areas, those properties are subject to interim tax assessment increases and permanent tax assessment increases by virtue of putting new improvements on the property. In addition to assessing the improvements in those areas, the property owners not subject to the covenants are also subject to possible increases because there is a rental income opportunity presented.

Again, what might be good in Allegheny County isn't necessarily the same in Lackawanna or Chester or Clearfield or wherever we are, but the assessors do increase property values in those instances.

REPRESENTATIVE STEELMAN: Thank you.

MR. FITZPATRICK: You're welcome.

REPRESENTATIVE STEELMAN: No further questions.

CHAIRMAN BUNT: Representative Maitland?

REPRESENTATIVE MAITLAND: Thank you, Mr.

Chairman. I don't really have a question for the testifiers, but I would like to bring the Committee's attention to the most recent "Scientific American." It is their "Technology for the 21st Century" issue, and there is an article on wireless technologies that I'll copy for the Committee. But it addresses some of Mr.

Lloyd's arguments, I believe. He made a comment that he wasn't sure if his constituents would use this service.

In 1983, some industry analysts predicted that fewer than a million Americans would be using cellular services by the Year 2000, and currently, 20 million Americans do use them, and there is a 50 percent growth in the use of cellular services by Americans every year, and it is projected that by the Year 2001, three-quarters of the households in this country will use wireless services. Additionally, they're going more and more beyond voice communication into data transmission, soon it will be video, and everything else.

So I think this legislation that we're dealing with today will have long-lasting, reaching impacts into the future of our economy. I think this is very important legislation that needs to be passed.

Finally, I'd just like to say that this is all governed by computers and computer chips, and therefore.

every 18 months, the size of this hardware that is required shrinks by about half. So where currently you have towers, air-conditioned shacks, and computer stations, eventually that is going to be replaced by even smaller transmission towers, and ultimately, some of these cellular stations will ultimately be the size of something like a smoke detector.

So I think that the impact on agriculture of this legislation is going to be very short term in nature, maybe 20, 30 years out, and then the need for this kind of land requirement will vanish as the technology grows.

CHAIRMAN BUNT: It think we all recognize that we're trying to take care of today's technology and make provisions for it, but in 10, 15, 20 years, we may not even have a need for these towers. There may be some other new technology that comes into play, and we're not talking about a structure that is going to be here forever. We're talking about something that ultimately will revert back to the Clean and Green, but we're trying to take advantage and make provisions for today's technology.

Representative Hess?

REPRESENTATIVE HESS: No questions.

CHAIRMAN BUNT: Thank you, Mr. Fitzpatrick and

Mr. Carey. We enjoyed your testimony very much today.

MR. FITZPATRICK: Thank you, Representative

Bunt.

MR. CAREY: Thank you.

CHAIRMAN BUNT: The next individual to testify today is Thomas C. Blum, Director of Government Affairs for Bell Atlantic NYNEX Mobile.

Mr. Blum, you may take a seat and you may start at your convenience.

MR. BLUM: Thank you very much. My name is
Thomas Blum, and I'm the Director of Government Affairs
for Bell Atlantic NYNEX Mobile.

I have pre-submitted testimony. Actually, I was wondering how I could say everything I wanted to say in the ten minutes that was allotted to me, but my competitors have basically covered everything I wanted to cover. So the only thing that I'm going to say is that I do support basically what they said. I do think they pay a little more than we do to farmers for the use of their premises, but I don't want to say how much in front of my competitors, but we pay a little less than they do.

One of the positive things about the bill is that it does limit the towers to one per location, which means the multiplicity of telecommunication providers are going to have to share that tower. So that to me means

less towers.

Now, we have shared towers with other companies and even with our competitors, but if we don't have to, the idea is, "Well, I'm here first and I'm not going to share it with you." But in this case, this basically forces us to do that, and I think that's good, because that will result in less towers, not more towers. So there is a benefit here that wasn't discussed.

Other than that, I'd like to open it up if there are any questions.

CHAIRMAN BUNT: That begs an obvious question. Is there reciprocity that is shared amongst you folks currently?

MR. BLUM: Yes, there is. We basically keep a count of, "I gave you one. Now you owe me one."

Sometimes it gets two or three on one side, and then we say, "Wait a second. You've got three of mine and I've got two of yours."

There are some choice locations. In some areas there is a high mountain peak or maybe even AT&T has a communications tower, a microwave station, and we would co-locate on that, but then AT&T, obviously, is in the wireless communications business now and they keep a track record, too, so they want to locate on one of ours. It's a lot easier that way. It's a lot less costly.

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Occasionally we find a place where we can't put a tower for whatever reasons, aesthetics mostly, and we'll go to the local fire department and we'll locate on their tower. We've done that. So we are very sensitive to the towers and the fact that not everybody wants these things in their backyard. Of course, not everybody wants a fire station in their backyard; at 2:00 in the morning to have a fire engine come screaming out and wake you up, but we need fire stations, and obviously we need communication towers.

I think this will help to limit the proliferation of towers in the future, and to me, that's very important, especially in rural areas.

> CHAIRMAN BUNT: Representative Zimmerman? REPRESENTATIVE ZIMMERMAN: Nothing.

CHAIRMAN BUNT: Representative Chadwick? REPRESENTATIVE CHADWICK: Thank you, Mr.

Chairman.

First of all, let me say that I support this proposal. In fact, I rather think that opposing this is a little bit like standing on a beach and putting your hands out trying to stop a tidal wave. I think this is coming, but I do want to address an issue raised by Mr. Lloyd.

Should we require a farmer who is receiving the

benefits of Clean and Green to kick back some of the profits he makes from the location of this facility on Clean and Green land? Does that seem fair to you?

MR. BLUM: I will not give you a company position, because I don't know if we have a company position on this. I've never been asked that question before. But I can give you my personal position on this.

I'm very much supportive of farmers. I see farmland around us where I live going up for various reasons, subdivisions, and stuff like that, and anything we can do to keep farmland farmland is okay with me; and I think the fact that someone may get a little bit of money on this, we're not talking about enrichments where they're going to go out and trade in their Fords and buy Mercedes-Benzes or these new Hummer vehicles they're talking about. It's not that much money.

REPRESENTATIVE CHADWICK: Well, Cellular One, maybe.

MR. BLUM: Well, maybe Cellular One.

Hopefully, they'll be able to afford one of our lowpriced cellular phones and maybe send their kids to

college or help to offset the college fund, but we're not

talking about a major enrichment here where somebody is

going to carry bags of money to the bank. That's not

what it is. It's not that much. So I would support it

personally for that reason. I don't think it is a major enrichment, and I think it's just an extra fund that hopefully will keep the farmland as farmland and keep it in the family.

REPRESENTATIVE CHADWICK: Thank you, sir.

CHAIRMAN BUNT: Representative Gordner?

REPRESENTATIVE GORDNER: No questions.

CHAIRMAN BUNT: Representative Lloyd?

REPRESENTATIVE LLOYD: Thank you, Mr. Chairman.

A couple of technical questions that I neglected to ask the previous witness maybe you can answer for me.

This legislation makes reference to wireless or cellular. I understand what cellular is. What is contemplated by the term "wireless"?

MR. BLUM: Well, basically, we used to call ourselves cellular, and that's what we had our licenses from the FCC issued as cellular licenses. They recently changed that and put everyone together in a common type of category called commercial mobile wireless services or commercial mobile radio services. So our licenses have changed to be a CMRS license, and other wireless people in there would be wireless radio services; such as paging would be a wireless radio service, which could also colocate on the tower. They don't use as much power or don't need as high a tower as we do. Specialized mobile

radio services would fit into that category, possibly police and EMF.

If we have a tower in a very choice location, maybe the State Police or the local police or EMF would also want to co-locate on that tower. And I think this gives them the right to do that. So it opens it up to all wireless technologies.

REPRESENTATIVE LLOYD: The second technical question is that there is a third statute, the Preserving Land for Open Air Space Act of 1967, which allows the state and allows counties to purchase land for conservation purposes. There is in that statute a section somewhat similar to what is in Clean and Green and the covenant act dealing with utilities.

You did not propose to amend that. I'm assuming that you don't see any -- and this would really be on land that the government has paid something to the property owner, either has purchased the land or has purchased some kind of restriction on the land. You don't see any need to create this same exemption in that statute?

MR. BLUM: Well, I think you've just demonstrated that I don't have a monopoly on good ideas.

I think that's a great idea, and I certainly will talk to my competitors and several other people in the industry

to see. There are possibly a lot of choice locations that the government has that we would want to co-locate with them.

REPRESENTATIVE LLOYD: These would be lands where, for example, prior to the creation of the State Farmland Preservation program, I assume that this was a legal authority for some counties to move forward with their own conservation. We have in my part of the state the Western Pennsylvania Conservancy. You have in the eastern part of the state the Brandywine Conservancy, and I'm sure there are others, which have gone out and purchased open spaces. I don't know whether they would be for or against what you're suggesting. My staff happened to discover this in doing the research, and I wanted to find out what your view on that was.

Just a couple other comments. I think \$6,000 to \$12,000 a year is a good bit of money, and I just would suggest that a few months ago there was a suggestion about that amount of money might be an appropriate increase in compensation for some folks, and some people in the public thought that was a good bit of money.

The second comment I would make on that is I have a lot of constituents who don't make \$12,000 a year or who barely make \$12,000 a year.

The third thing is, and I think there will be some testimony later today from a witness suggesting that a rollback on the one-half acre is not an unreasonable thing to ask for, because that is consistent with what is done for the farmer's own farm stand and would seem to me then takes away this argument that somehow there is unjust enrichment. The last witnesses indicated that they might be able to agree to something like that. So I would hope as we move along maybe you would be able to think through that and agree to it as well.

The final comment I would have is it is really interesting listening to the discussion about how everything is going to be transmitted by cellular and wireless, because I thought a couple years ago it was all going to be transmitted by fiber optics and that that's why we needed to do that. But now I understand why the telephone companies aren't speeding along to implement fiber optics.

Thank you.

MR. BLUM: Could I possibly comment? I thought your comment about \$6,000 to \$12,000 is not necessarily a lot of money, but to some people it is a lot of money, and I agree, but it is a subjective issue. But I think to a lot farmers who are thinking about closing down their farms and getting out of the business, \$6,000 to

\$12,000 a year could make a difference; and I think that is more positive I think than it is negative, but that's my subjective. I can't prove that.

REPRESENTATIVE LLOYD: I understand that. The problem is, though, explaining to all the people who own property on which they pay tax and who may be laid off from a job or may be a senior citizen not able to pay increased school taxes, why it is that somebody else who has gotten a tax break, doesn't pay as much per acre as the other person does, should then also get, without any kind of a penalty at all, should also get \$6,000 to \$12,000 a year. It's a question of -- it's not a question that you have to go back and explain. It's a question that we have to go back and explain to our constituents why that is fair.

Thank you.

CHAIRMAN BUNT: Thank you.

Representative Colaizzo?

REPRESENTATIVE COLAIZZO: No questions.

CHAIRMAN BUNT: Representative Surra?

REPRESENTATIVE SURRA: Yes. I'm glad
Representative Lloyd testified that he thought \$12,000 a
year was a lot of money, because I was going to make the
same comment.

In your opinion, how would this affect any

local ordinances dealing with towers, height and setbacks? Would this law in your opinion make those null and avoid or would townships still be able to -- I think they would.

MR. BLUM: I see nothing in the law that has any exceptions to that or overweighs any decisions of the counties. The laws that we'd have to comply with, the FAA height for airplanes and lighting and whatever else would be there, still exists, and obviously, there are many environmental laws that would still apply. If it's an Indian burial ground or something like that, we couldn't locate on there. I think the law is what it is. It doesn't preempt any of the existing statutes that are put there for the protection of the public.

REPRESENTATIVE SURRA: Thank you.

CHAIRMAN BUNT: Representative Steelman?

REPRESENTATIVE STEELMAN: No questions.

CHAIRMAN BUNT: Representative Maitland?

REPRESENTATIVE MAITLAND: Yes.

CHAIRMAN BUNT: And before you proceed, if you'd supply that book to our staff, we'll make sure that we make copies for all the members of the Committee.

REPRESENTATIVE MAITLAND: Will do. I'd just again like to address one of Mr. Lloyd's comments about fiber optics, and that is --

CHAIRMAN BUNT: You can't argue with a book, Representative Lloyd.

REPRESENTATIVE LLOYD: Just read the PUC report on why they're not implementing fiber optics, and now we know why, because they're going to do cellular.

REPRESENTATIVE MAITLAND: Well, they can all be interconnected, and you can attach a base station for wireless to fiber optics or to coaxial cable and just transmit from one to another, but in developing countries, they're going with wireless stations as opposed to land lines because they're faster, cheaper, and more economical in the classic sense of the word "economy." You can just set up these towers so much faster than you can lay wire. It is more efficient.

CHAIRMAN BUNT: Representative Hess, you need a book.

REPRESENTATIVE HESS: It's in the book. No questions.

CHAIRMAN BUNT: Mr. Blum, thank you very much. We appreciate it.

MR. BLUM: Thank you.

CHAIRMAN BUNT: To answer some of the questions we have about local government, Elam Herr, Director of Legislation, who represents that Pennsylvania State Association of Township Supervisor.

Elam, good morning and welcome.

REPRESENTATIVE BARLEY: Mr. Chairman?

CHAIRMAN BUNT: Yes, Mr. Barley.

REPRESENTATIVE BARLEY: Would you mind if I would just share a comment -- I have to go on to another meeting -- for the benefit of the Committee that may or may not come out?

CHAIRMAN BUNT: Please.

REPRESENTATIVE BARLEY: And I apologize for not being able to review all the testimony ahead of time.

mentioned, in some of the rural areas, the question of whether or not the local constituency will utilize the services of cellular phones may be questionable.

However, a rather -- I don't know that I'd want to say unique, but a situation that I don't know we would necessarily tend to think of, in many of these rural areas, at least in some communities, we have the plain folk, Amish and other kinds of sects, and in some of those areas there are several farms adjacent, which when the volunteer firemen or ambulance people are out there, they are relying strictly on their cellular phones to communicate, because they do not have the overland wire telephone service, and in some cases they have to drive, if it's firemen wanting to call in and let their employer

know that they are going to be an hour or two hours late, they have to actually travel maybe a mile or so or have someone do that to relay a message. So we have a lot of those blind areas in the rural parts of Pennsylvania where the cellular phones really do benefit the emergency management people.

I just wanted to point that out. I guess I could have waited and pointed that out when we got on the floor of the House, but I thought it was something that I thought maybe would be a benefit to the Committee. I tend to think Representative Lloyd's idea of the half acre or whatever being withdrawn from the preferential tax consideration does certainly make some sense, for whatever that is worth.

We've gone through recently in Lancaster County a reassessment. And Representative Zimmerman I think could attest to the number of questions that have arisen, because it is really the first time ever Clean and Green will be utilized in our county to any extent, and so many of these issues we're familiar with just because we're answering constituents' questions; and not unlike what Representative Lloyd was saying, they will come up. Again, it's for the greater good of the community that these towers would be located; and so to that extent, there is an offset.

For whatever that is worth, I thought it is a perspective that maybe wouldn't come out with some of the other folks.

CHAIRMAN BUNT: Added information is worth it to all of us. Thank you, Mr. Barley.

REPRESENTATIVE BARLEY: Thank you, Mr. Chairman.

CHAIRMAN BUNT: Elam, you may proceed.

MR. HERR: Thank you, Mr. Chairman. First of all, I want to apologize. It is that time of the year where the pollen count seems to overrule my immune system, so if you'd bear with me. You will also notice that the agenda stated that either Linda Blake or I would be here. Well, Linda happens to have the flu, so I'm the one you're going to have to put up with.

As was stated, I am Elam Herr. I am Director of Legislation with the State Association of Township Supervisors. I've been there since 1976. This law came into being prior to when I started with the Association, and my predecessor worked with the legislature when it was drafted and implemented. So any amendments to this law has an effect on our Association and our amendments, and that is one reason why we're here today.

You have our written testimony before you. I will not read it for you. You can do that at your

leisure, but a few points I feel must be brought to the forefront. Some of them have already been voiced by Representative Lloyd and others.

As was stated earlier, the cellular telephone industry has grown and probably has grown a lot faster than most of us and even the industry contemplated, but it has grown and it has created some problems not only within the industry, but also to the municipalities and the citizens those local elected officials represent.

One of the concerns that we hear frequently in the office at this particular time, not so much dealing with the Clean and Green, but the idea that these towers are sprouting up in different locations, is the aesthetic value that we see, these towers up to 200 feet high outside one's windows.

So people are very concerned of what is happening out there in the community, not only from the urban aspect of where people would first think that this issue would come about, but also into the rural aspect where all of a sudden in a field of corn that might be six, seven feet high, you have a 200-foot tower standing.

House Bills 1868 and 1869 attempt to provide one solution to this problem of locating the towers. And why not place the towers in an uninhabited farmland where the land is adequate and presumably won't bother anyone?

Well, that is a nice statement to make, but there is that concern with the community that is out there. Not all rural Pennsylvania today is what we think it is or what it was 20, 30 years ago where you had the nice rolling countryside and no houses and no development.

The Clean and Green Act of '74 and Act 515 of '66 were created to enable farmers to enter into agreements with local governments that would provide them with preferential real estate tax assessments based on the value of the land for agriculture and open space purposes instead of the fair market value that would be placed upon them for other uses.

Representative Barley just made a good comment about Lancaster County and what is happening due to a reassessment that is taking place down there and the cost of agricultural land. The farming community has indicated that the assessed values that are being placed on this land is just totally outlandish and as such are considering going in the Clean and Green for the first time.

Now, if you realize, Lancaster County is one of the foremost, if not the foremost, agricultural county in the state, and it's only today in 1995 that the county is really getting into Clean and Green, the preferential assessments. Why? Because assessments in this

Commonwealth have not kept up with what is happening out there in the real world.

When we come back into the issue of 1868 and 1869, if a farmer splits off or transfers any portion of the land under a Clean and Green covenant for a non-agricultural purpose, the farmer immediately becomes subject to rollback taxes.

Presently, except for some of the exceptions
Representative Lloyd has mentioned, if you take your land
out of Clean and Green, you're subject to the rollback
taxes for seven years. That is the penalty provision.
The idea behind it was we're going to give you an
assessment benefit, a break, up front. If you get out of
that Clean and Green, then you're going to pay back to
the communities, the school districts for getting out.

Under Section 8(d) of the Act, a landowner may apply up to a maximum of two acres of land under Clean and Green toward direct commercial sales of agriculturally related products and activities without subjecting the entire tract to the rollback taxes.

That's what Representative Lloyd spoke about earlier when he was saying you could use two acres for farm-related commercial activities, the farm market, whatever; take two acres out. That area, the two acres, is subject to the rollback taxes, but not the entire tract; and we

support that, and we supported it when it was put into it. You're allowing the farmer to use his property for farm-related activities.

So we question why, if Clean and Green Act penalties apply to any other deviation from the approved agricultural and forest land uses, there should be a blanket exemption to allow for the placement of cellular communication towers. We believe that such an abandonment of agricultural use should be treated no differently under this Act than any other commercial, non-agricultural use.

We do not oppose the concept of allowing a farmer to lease farmland to locate cellular towers, nor do we oppose making some provision for the farms locked into Clean and Green restrictions. We do believe that the land taken out of the approved farm uses and leased at a profit to the farmers for commercial purposes, the placement of a cellular tower, must at least be subject to rollback taxes and the fair market value assessment for that particular area.

It is a matter of principle. Cellular towers are not public utilities. They represent a valuable forprofit service and convenience to those who subscribe to their services. A farmer who enters into a lease with a cellular telephone company has now entered into a rental

agreement with a non-agricultural, commercial entity.

It is no longer fair to tax that parcel of land at a preferential assessment rate attributable to agricultural land uses. The parcel should be rightfully assessed at its new value and taxed at that rate; and since the covenant preserving the land for agricultural use has, in effect, been broken, the rollback penalty should apply. The remaining land should be allowed to continue under the Clean and Green preferential assessment as long as the land remains in agricultural uses.

As I stated earlier, when you took the two acres out, that went through the rollback. The remaining land stayed in Clean and Green. I'm suggesting the same thing for this particular type of legislation.

Our other concern is if we make an exception for cellular towers, what will be next? There is nothing special about a cellular tower that would justify such an exemption that could not apply, say, to radio or television towers. They are not a public utility, as was stated earlier. They are regulated by the FCC at the present time, and as such, it is a concern that we may have that although we are specifically in these two pieces of bill looking very narrowly, that that exemption could be expanded in the future.

In summation, we're saying that we agree to allow the use to take place within Clean and Green agreements without losing preferential value on the entire farm as long as the tract of land applied to this use is subject to rollback taxes and reassessed at a fair value for the term of the lease.

We believe this represents a fair and equitable alternative to the severe penalties that would apply otherwise.

Two other comments I would like to make. One, a question was asked earlier. The legislation addresses the issue of a half acre where the tower and any facilities would be. One of the other questions asked was the lanes. There have been situations where fairly long lanes have been needed to get to where the tower is. I have one in the township I live in in East Hempfield Township in Lancaster County where there is a cellular tower. The lane is over 2,500 feet long. Now, granted, it is only a single lane. It is still dirt covered, but it is not used for farming purposes. So the issue of just being a half acre is something that has to be considered.

The second thing is we raised a question concerning the issue of other ordinances. I realize that this legislation, both bills, do not address the issue of

zoning, height restrictions or anything like that, and I'm not indicating that it does address those issues. What we are saying is we do not want legislation like this to be used potentially down the road by a cellular company to say since the legislature has given us this exemption, that we are exempt from other local ordinances.

I will tell you for a fact that some cellular organizations have implied that they have the same rights and privileges as a public utility, although we will disagree with that because of the rulings of the FCC at the present time. That is not to say something won't change in the future.

Ladies and gentlemen, I appreciate your being able to put up with my hay fever, but again, it is that time of the year. I will try and attempt to answer any questions that you may have.

CHAIRMAN BUNT: Thank you. We have been joined by Representative Ed Krebs from Lebanon County, as well.

Mr. Zimmerman, do you have a question?

REPRESENTATIVE ZIMMERMAN: No.

CHAIRMAN BUNT: Mr. Krebs, I know it is unfair, but do you have any questions?

REPRESENTATIVE KREBS: No questions.

CHAIRMAN BUNT: Mr. Gordner?

1	REPRESENTATIVE GORDNER: No questions.
2	CHAIRMAN BUNT: Mr. Lloyd?
3	REPRESENTATIVE LLOYD: No questions.
4	CHAIRMAN BUNT: Mr. Colaizzo?
5	REPRESENTATIVE COLAIZZO: No questions.
6	CHAIRMAN BUNT: Madam Steelman?
7	REPRESENTATIVE STEELMAN: No questions.
8	CHAIRMAN BUNT: Mr. Maitland?
9	REPRESENTATIVE MAITLAND: No.
10	CHAIRMAN BUNT: Mr. Hess?
11	REPRESENTATIVE HESS: No.
12	MR. HERR: Thank you.
13	CHAIRMAN BUNT: On the agenda today, it also
14	indicated Linda Blake was joining you today.
15	MR. HERR: No. Last week when we were
16	finalizing, we flipped a coin who was going to be
17	healthier this week to do it. I lost.
18	CHAIRMAN BUNT: Thank you.
19	Okay. We are proceeding along pretty good here
20	this morning. The next individual to testify is John J.
21	Bell, Esquire. John is counsel for Governmental Affairs
22	for the Pennsylvania Farm Bureau.
23	Good morning and welcome.
24	MR. BELL: Good morning, Mr. Chairman, members
25	of the Committee. It is once again a pleasure to be here

before this Committee and talk about some legislative issues. As Mr. Chairman mentioned, my name is John Bell, and I'm here representing the Pennsylvania Farm Bureau. The Pennsylvania Farm Bureau is a statewide general farm organization with a membership in the Commonwealth of nearly 26,000 farm families, and we very much appreciate the opportunity to appear before you and discuss these two bills, House Bills 1868 and 1869.

I am not going to read my entire prepared statement. I believe many of the factual items that were included in the beginning of my statement have already been addressed by other witnesses, and I won't belabor the Committee by repeating what has already been stated. So I will pick up my testimony, I believe, on page 2 of my prepared text.

As you all pretty well understand, these bills will provide farmers who are enrolled under Act 319 or Act 515 with the opportunity, and that's what we are trying to do, provide farmers with the opportunity to receive a supplemental source of income on their farms which will help maintain ultimately their business and their continuing in business even though the activity which is being allowed under this legislation is not agriculturally related. We think that is a very good idea, and we strongly support the opportunity that is

provided to farmers under these bills to perform activities on Act 515 and 319 farms which will generate a secondary -- and I emphasize the word "secondary" -- source of income without rollback tax consequences.

This afternoon you will be hearing some testimony on milk pricing in the Commonwealth, and I believe you will hear some testimony which will hopefully give you some insights on the income or, maybe more importantly, lack of income which is being generated on farms today.

It has been very difficult for many
Pennsylvania farmers in recent years to financially
maintain their farm operations because of low prices and
continuously increasing production costs. Many farm
families have needed a second source of income in order
to overcome the depressed financial conditions on their
farms, and many farmers themselves have been forced to
obtain a full-time job in addition to farming full time
in order to make ends meet.

We certainly believe it is in the

Commonwealth's best interest to provide farm families who
sincerely want to maintain their farms and maintain their
farm businesses with the ample opportunity to perform
supplemental activities on their farms which will bolster
farm income. Families who cannot financially make ends

meet will be forced often to sell off their farms. Farm sales can often lead to subdivision, as was mentioned, and non-agricultural development of farmland; and the loss of farms to development not only hurts the economic welfare of Pennsylvania agriculture, which continues to be an important aspect of the Commonwealth's economy, it will also adversely affect the quality of life that residents of rural Pennsylvania have enjoyed for so many years.

I believe that is one of the primary reasons why the common taxpayer is willing to provide a tax break to farmers and to farmlands, because they appreciate the fact that those farms exist. They appreciate the fact that there is a farm next to a development rather than an industrial complex or a condo complex.

We do support House Bills 1868 and 1869 and believe that the bills are a positive step in increasing the chances that farm families will be able to continue ownership and operation of their farms. We question, however, why the proposed allowance of Act 515 and 319 land for wireless or cellular telecommunications is the only step that is proposed to be taken. Why should other supplemental income activities not be allowed on Act 515 and 319 farms if these activities will help the farm business to continue and will not materially change the

makeup of the farm or the quantity or character of agricultural production that is taking place on that farm?

Why should a farm family be subject to rollback taxes for conducting supplement commercial enterprises on the farm such as farm tours, bed and breakfast operations, quilting and craft shops, bakeries, picnic and campground operations, petting zoos, hayrides, small vehicle repair shops, small woodworking and welding shops, small sawmill operations, and other activities which you may well see on farms in order for the farm family to maintain their business if these enterprises will help the farm family maintain their business and not affect the farm's production capability? Given the strict interpretations which have been historically applied to Act 515 and 319, a farm family's attempt to conduct any of the enterprises that I mentioned I believe would trigger rollback tax consequences.

Pennsylvania Farm Bureau would encourage this Committee to consider expanding the scope of supplemental income activities authorized to be performed on Act 515 and Act 319 farms beyond what is proposed in House Bills 1868 and 1869.

We realize in making that statement that we must proceed with caution in drafting any legislation to

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objectives.

1 significantly expand the range of activities that would 2 not trigger rollback tax consequences. We certainly do 3 not want to create a piece of legislation that will allow those who do not intend sincerely to generate their 5 primary source of income from farming to avoid tax 6 responsibilities because of loosely drafted exceptions to rollback tax requirements, but we do feel that a farm 8 family needing additional financial help to continue farm 9 operations should be able to perform needed income-10 producing activities that do not materially affect the 11 integrity of the farm or historic production practices. 12 We are willing to work with this Committee and 13 with any members of this Committee in drafting effective 14 but conservative legislation that will accomplish these

Again, I thank you for the opportunity and my organization thanks you for the opportunity to testify before you and share our views, and certainly, I am available for any questions.

CHAIRMAN BUNT: Thank you, Mr. Bell.

Mr. Zimmerman?

REPRESENTATIVE ZIMMERMAN: No questions.

CHAIRMAN BUNT: Mr. Krebs?

REPRESENTATIVE KREBS: No questions.

CHAIRMAN BUNT: Mr. Gordner?

REPRESENTATIVE GORDNER: No questions.

CHAIRMAN BUNT: Mr. Lloyd?

REPRESENTATIVE LLOYD: Thank you, Mr. Chairman.

Mr. Bell, under the state constitution, was it necessary or is there some language which specifically authorizes -- I guess authorize is the word I'm looking for -- the implementation of Clean and Green legislation or is it just assumed that taxing anything at its use complies with the uniformity clause?

MR. BELL: Well, it is my understanding -- and it has been a little bit of time since I've looked at the constitution, but it is my understanding that there are provisions in the constitution which recognize that special tax provisions can be authorized or enacted for agricultural land and I believe open space land.

REPRESENTATIVE LLOYD: I looked at your laundry list of additions that you'd like to make to the bill, and I don't know whether the folks who are pushing these bills would see that as something that would slow down this process or not, but that's for them to decide. Some of these things strike me as they don't constitute anything other than just using my farm as a farm. I want to give a farm tour. To my way of thinking, I don't see why that ought to be a violation or trigger a rollback; and if it does, then I could certainly support some

change in the law to make sure it didn't.

A bed and breakfast, that's a little closer a call, I guess, but as long as I'm still actively farming and what I'm selling is an experience that you come and you stay overnight and you enjoy the farm, that doesn't bother me.

Quilting and craft shops start to get a little bit closer to the line. Bakeries, depending upon what you mean by bakeries, could go, in my view, over to the other side of the line. The same thing with picnic and campground operations. Petting zoos, assuming we're talking about farm animals, once again, it seems like something that is consistent with my operating a farm. Hayrides is the same thing.

A vehicle repair shop, assuming that is for commercial, it's like I hang out my shingle and I do car inspections and so forth and I fix people's cars rather than as a repair shop for my own vehicles only, seems to me to be off in the area of competition.

One of the concerns that I have is if we're going to draft an amendment to address the kind of things that you're talking about, that we not create a situation in which -- and I can take you right down the road, right down Route 31 east of Somerset, and I can envision a garage that has a sign hanging out there that they do

inspections. That guy pays property tax on that garage and on the land on which the garage is located. I would not want to create a situation in which on the other side of the road there is a farm and the farmer can build a garage and hang out his shingle and he doesn't have to pay property tax; he pays property taxes as though that were still a farm. I'm not sure whether that would be consistent with the constitution, and I would think that we'd want to look at that pretty carefully. But I do think it creates an element of unfairness.

I understand there is going to be a major push this fall to move legislation on non-profits and to try to make clear when a non-profit is tax-exempt and when they're not tax-exempt, and that has been debated for a number of years, trying to get everybody on the same page. At the same time, we're trying to fix a problem there for people who are objecting to competition for non-profits, and on the other hand, we go over and we allow farmers to do some things that their neighbors, who are not farmers, get taxed at a different rate for essentially the same type of facility.

MR. BELL: Okay. I think in response to your concerns -- and I believe some of them carried to their extreme can be very legitimate concerns -- I think you need to keep in mind that the current provisions of Clean

and Green are fairly clear and fairly broad as they apply to rollback tax consequences. Where any landowner in Clean and Green uses any portion of the landowner's property for an ineligible use -- and that can be the size of this table -- rollback tax consequences apply to the entire farm.

So if under the list that I provided in my prepared statement, if a county assessor would decide that a hayride operation is not a direct farming practice, that county assessor could, in my humble opinion, potentially assess rollback tax consequences.

Historically, the courts have interpreted activities which are not directly related to agriculture against the landowner even where those activities are being performed for a very limited period of time.

I believe there was a case in Montgomery County where the farmer -- and I don't know all the facts, but the farmer allowed his farm or a portion of his farm to be used for a day, and I'm assuming a day in which there really wasn't a whole lot of production occurring on the area where this activity was being performed, to be used as a folk festival. The court decided that case, even if it was one day, that one day was sufficient to trigger rollback tax consequences.

I recognize your concern about the garage or

welding shop where that farmer is using the farm as a smoke screen for conducting the garage. And certainly in that situation, I know I wouldn't support that and I don't believe my Association would support that. I guess it becomes a matter of degree.

When I'm talking about a bakery, I'm talking about a small operation that may support a quilt or craft enterprise in which the quilting or crafting is done by the farm family or a couple of farm families to generate some supplemental income.

I certainly wouldn't want to see any of those activities that I listed as being the primary or the sole source of income from that farm, and that's why in my prepared statement I recognize that we need to proceed with caution in drafting legislation as it applies to supplemental sources of income. We would not want to see the supplemental source of income be the primary source of income. However, we do feel it is very meritorious if we can provide an opportunity for a quilting operation to occur on the farm or some other operation to occur on the farm which will get farmers through some difficult financial times and difficult financial periods and maintain the farm and ultimately maintain that farm an open space. It works to the benefit of not only farmers, but everyone.

REPRESENTATIVE LLOYD: I appreciate your amplification of that, and I think we would have to be pretty careful in drawing the line. I guess my emphasis would be where you stated you're willing to work with us to draft conservative legislation, and my emphasis would be on the word "conservative."

Thank you, Mr. Chairman.

CHAIRMAN BUNT: Thank you. Mr. Bell, I believe I have one question. When you indicate the drafting of conservative legislation as well, you're talking about an expansion of the current bill. Is that what you're talking about?

MR. BELL: Yes.

CHATRMAN RIJNT: As to your remarks on the legislation a heard some earlier testimony about the acc ou see that as being subjected to r .ons as well?

think it depends on the situation. I mean, a farmer who is given this opportunity, you know, with rights have to come responsibilities; and while we're providing the farmer with the preceive a supplemental source of incomes eeds to take some responsibility in assuring that location of a wireless or cellular communications site or the area or means of

access does not disrupt his farm operation.

I guess the bottom line to your question is I would hate to see there be an evaluation of how much square footage of an access road is subject to rollback taxes. Certainly, if there is going to be an amendment to these bills that would impose a limited form of rollback taxes, I would encourage this Committee to limit its effect to the area which is being leased rather than the access points, because you may have a situation where -- and I'd hate to see this -- you may have a situation where a farmer and the cellular company would agree to having reasonable access, and you do see that type of provision in oil and gas leases. The question of where that access occurs is left open, and the reasonable types of access could change from year to year depending on the problem.

CHAIRMAN BUNT: But you indicate it would restrict the opportunity of the farm. Does that same restriction exist on a lane to enter the farm or a tree row separating various parcels within the farm?

MR. BELL: If that road, I guess, is established and it is specifically established as the point of access, it probably doesn't, assuming that the farmer and the cellular company can agree as to a specific point of access. But where there isn't

agreement, the farmer, unfortunately, may not have thought this problem through, and what may seem to be a quick or reasonable form of access to a farmer may not be a reasonable form of access to the cellular company.

I don't know if I've answered your question, but there isn't a situation where in every case an identifiable road is established.

CHAIRMAN BUNT: I'd appreciate perhaps maybe if you folks and the Township Supervisor Association and the industry get together and perhaps maybe think about that a little bit as the access road, because we presently have utilities and are access to their phone lines, to the es, and I don't know if it involves an improved situation all the time.

I guess we have to clarify what access means, but to me it meant some unimprovement, some compacted dirt, if you will, to access these stations. So perhaps maybe we can further define that.

MR. BELL: At least in my understanding of common law and the interpretation of courts, the courts have applied to the term "access," they've applied the term generically to recognize that the cellular company or the utility would have, quote, "reasonable access." While that is understood in theory, that may not be well understood in fact.

CHAIRMAN BUNT: So we need to define accessibility versus access and what forms of development constitute access.

MR. BELL: Okay.

CHAIRMAN BUNT: Thank you very much.

REPRESENTATIVE STEELMAN: Mr. Chairman, I have some questions.

CHAIRMAN BUNT: I'm sorry. I apologize.

Representative Steelman?

REPRESENTATIVE STEELMAN: Thank you, Mr.

Chairman.

Mr. Bell, I'm afraid when I looked at your testimony and the extensions that you are suggesting that we might consider making to these bills, which are very specifically drafted with regard to cellular communication towers, I was inevitably reminded of the adage that if you let the camel's nose into the tent, the rest of the camel is likely to follow before very long. Because it seems to me, as Representative Lloyd said, that as you go through this list, you're moving farther and farther away from uses that are congruent with an agricultural operation, and you're also moving into larger and larger areas of commercial operation in and of themselves.

I would like to focus on two questions. One of

them is about the idea of a bed and breakfast operation on a farm. Now, would you be suggesting that someone who has a working farm that receives a preferential assessment under Clean and Green, who decided to open up a bed and breakfast in the farmhouse, should not as a result see any increase in their property taxes even though they're now providing this commercial service?

MR. BELL: I'll answer your question by stating that Clean and Green or Act 515 assesses land and not necessarily buildings to lands. I would think in order to operate a bed and breakfast the farmer would need to expand his current house or create another housing structure, so the county and the township and the school district would be able to assess those additional structures or those expansions which would need to occur.

Also, I think in response to your comments, which predicated your first question, and as I've stated to Representative Lloyd, the list of activities that I am suggesting in the prepared statement is not a list of activities which are conducted in a vacuum. They are conducted for the purpose of supplementing necessary income for the primary income of farming in order to maintain the farming business. And again, I am not advocating that these activities be conducted in legislation that would allow such activities without some

parameters being placed on those activities.

I'm also reminded of statements that a number of farmers have made to me, some of which have been critical of the Farmland Preservation program, and I'm certainly not one of those critics. They've stated to me if you all are very serious about farmland preservation, the best way to preserve farmland is to give farmers a profitable price for their operation. Well, unfortunately, due to a number of economic factors, that hasn't been the case in recent years.

It would be nice to manipulate the economy in a way that would guarantee farmers a very good return on their production. That's just not reality in recent years. And what we are looking for are avenues which will provide a secondary -- and again, I emphasize the word "secondary" -- source of income, which will ultimately maintain the primary income business of farming.

REPRESENTATIVE STEELMAN: Moving away from the difficult philosophical question as to whether it is the business of government to guarantee anyone a profit on a business that they choose freely to take up, I would like also to address this question of what do we mean by supplemental income. You're saying that we ought to expand the opportunities of farmers to engage in various

income-producing opportunities as long as -- and I think
I've heard you say this twice now -- as long as those are
supplemental and not primary income-producing activities.

Who is going to do the auditing? Who determines when a supplemental income from, say, a sawmill or the bed and breakfast operation becomes the primary income? Does the farmer have to keep a running tally of what's going on through the year and when his supplemental income threatens to overtake his primary income close down the supplemental operation until he has made more money selling his farm products?

I think we're getting into a maze of accountancy here that is not -- I mean, I don't think the system is even set up to handle it, and I can't imagine how we would.

MR. BELL: Well, I will state that current law, the current Clean and Green statute, places the responsibility upon the landowner himself or herself to notify the county assessor's office when an ineligible use occurs. So I would think we could apply the same principle in placing upon the landowner the responsibility of identifying when a supplemental source of income becomes a primary source of income, which leads me to, I guess, a question that may need to be answered. What are we talking about when we're talking about

income? Are we talking about net income or gross income?

I think in many situations, although the bed and breakfast may become the primary source of the farmer's net income -- that could happen -- it will definitely not be the case that the bed and breakfast will be the primary source of the farmer's gross income.

Many farms generate a fair amount of gross income but don't provide a fair amount of net income.

CHAIRMAN BUNT: I could be wrong, but I think we're talking apples and oranges here. I think in the view of the prime sponsor and the majority of the members of the Committee, we're viewing the entire cellular industry, whether it is as defined or not, in our mind, we're saying it's a utility for all practical purposes, the same as telephone, electricity, water and sewer; and under the PUC, I believe, eminent domain, they would have that utilitarian use of that ground that has a covenant. But in this particular instance, the cellular industry does not. They have elected not to have eminent domain. But still, we're all of the general opinion that they are, for all practical purposes, a utility, and in some areas of the Commonwealth the only utility available.

So I don't want to deviate too much and too far from where we're at on this legislation. I understand where you're coming from, but I think we all, if we own a

farm and we make application through 319 or 515, understand exactly what it is. It is a covenant.

MR. BELL: I appreciate your comments.

CHAIRMAN BUNT: And we give up something to enter into that covenant in order to get something, which is a reduced taxation.

Now, by adding the cellular industry and the construction of towers and shacks, we then create an income-producing aspect of that availability of that utilitarian use on that half acre, which makes it income-producing; they get income. We're now going to be looking at a rollback of taxation on that half acre.

Now, I don't know if we want to get into a new use, as you aspire us to pursue, perhaps, with an auto repair shop. And everybody will decide what constitutes an auto repair shop. If I fix it for myself, it's not a repair shop. If I fix it for my next-door neighbor or member of my church, it is not. If I put a shingle out, it is. If I put a little sign out that I sell homemade quilts, most farm people will produce or know how to produce quilts and will make them available for their friends or their relatives, what have you, but there are other people who, once they put a quilt sign up, means that they can go out in the commercial market or the wholesale market and buy quilts from all over. Then they

need a building to put it up, and then they have flashing lights and what have you.

We really don't want to get into this, Mr. Bell.

MR. BELL: I understand that, Mr. Chairman. I don't think my suggestion to this Committee is a suggestion which needs to be --

CHAIRMAN BUNT: A bed and breakfast doesn't involve building an addition on a house or a new separate unit either. In my opinion, if you wanted to have a bed and breakfast with the existing facility that you're living in and somebody is living upstairs and you're charging them rent, it's a fine line. I would agree with Mr. Lloyd; it's a fine line. But once you build a new addition or a new construction to accommodate that, then it constitutes a new use, in my opinion.

MR. BELL: I don't want this testimony that I'm presenting to be a thorn in the side of anyone here. I don't want this Committee, if it feels compelled to move House Bills 1868 and 1869 with some tweaking, I don't want to discourage the Committee from doing so. I would like to see this Committee, though, if it would be compelled to move these bills without consideration of my suggestions in the context of these bills, I would still like to see this Committee at least consider the

possibility of other legislation that would try to expand the scope or at least identify clearly that some of these supplemental activities, maybe not all of the ones that I've listed, are definitely permitted to be performed.

REPRESENTATIVE STEELMAN: Thank you, Mr.

Chairman, for reinforcing my conviction that these extension are well beyond even the underlying sense of the bills that we're discussing today. I have no further questions.

CHAIRMAN BUNT: For the opportunity of those who have provided previous testimony, either Mr. Herr or Mr. Fitzpatrick, if anybody would like an additional moment to expand on some of the testimony that they've heard.

Mr. Fitzpatrick?

MR. FITZPATRICK: Thank you, Representative Bunt. I will take one minute just for two points of clarification. The first is on the issue of accessibility and the use of the term "accessible" in both proposed amendments.

Mr. Bell raised some issues, which, as a fellow member of the Bar, I find interesting from an easement law and common law standpoint. But I just would suggest to the Committee that it really isn't and doesn't get as complicated as that.

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The cellular companies, on average, there are requirements that they inspect their facilities, but basically, these are about monthly checkups of an unmanned facility to make sure that the door lamp light bulb is working, that the local youth haven't deposited their Budweiser cans inside the fence, and just to make sure that the computer and telephone switching equipment is working. These are unmanned facilities. It doesn't require a lot by way of access.

Whether it is a farmer's property, whether it's a supermarket or shopping center, whether it's a suburban residence, their van, be it a Caravan or an Aerostar, goes in the driveway and departs at some point to go to the cell site. It's just not a big issue; and if the proper drafting requires, I think maybe that "area not to exceed one-half acre" simply be recharacterized as "an accessible area not to exceed."

I just don't want to get off on a tangent, because it isn't a big deal. It's a matter of contract and lease between the property owner and the cellular companies.

The second point was on these exceptions, if cellular and wireless communications receive this limited exception, will other similar entities try to pile on? I would just note -- I sound like I'm in a court of law --

a case decided by our Commonwealth Court in 1976, which is still very good law, which was the Pennsylvania Public Utility Commission versus WVCH, addressed this issue. It's not a new one.

In that case, WVCH, which is an AM-FM radio station located in Middletown, attempted to piggyback on some prior case law whereby Commonwealth Court acknowledged that although cellular phone companies are not public utilities as a defined statutory term, they are, as Representative Bunt pointed out, indeed utilities accessible to the public, an important part of the communication network. So our Commonwealth Court has already nipped that issue in the bud.

I realize the legislature and the judiciary have two different functions, but that is not a new topic, and radio and TV stations do not enjoy and haven't enjoyed at least in this arena the same treatment that the communication industry, specifically cellular, has enjoyed.

That's my only points of clarification. I thank you for your extra time.

CHAIRMAN BUNT: Thank you, Mr. Fitzpatrick. I think we will try and make an attempt to define access or accessibility. I think Elam Herr picked it up, and we'll try to define that.

In addition, Gwen Bower is here. She is the Legislative Liaison for the Department of Agriculture. The Department of Ag did not request to testify here today. They did send me a letter. They do not oppose the provisions in these measures, but they did have a specific item that they thought perhaps maybe we ought to take a look at.

The term "split-off" that is used within the context of the bill is used to describe the transaction in question. They would like to see us define that or change the word "split-off" and use the word "lease" instead. So perhaps maybe we can sit down and discuss that.

A copy of the Department of Ag's letter should be provided to all those who testified, and I'll instruct staff to do so. We'll see if we can further define that as well. The bottom line is, "Therefore, the term "lease" rather than "split-off" is preferable" within the context of the Bill.

That concludes this session. We will meet again at 1:30 p.m., but more as an informational meeting on milk pricing. Thank you.

(Whereupon, at 11:50 p.m., the public hearing was concluded.)

CERTIFICATE

I hereby certify, as the stenographic reporter, that the foregoing proceedings were taken stenographically by me, and thereafter reduced to typewriting by me or under my direction; and that this transcript is a true and accurate record to the best of my ability.

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